A photograph of a modern office interior. The space is characterized by warm, golden-yellow lighting emanating from recessed panels and wall-mounted fixtures. The walls are covered in a patterned wallpaper with a repeating leaf or floral motif. The ceiling features curved, recessed lighting strips. The floor is made of a dark, textured material, possibly a mosaic or small tiles. In the center of the image, there is a semi-transparent dark grey box containing white text.

Fiscal Year Ended March 31, 2015 (FY2014) Financial Result Presentation

1 Fiscal Year 2014 Financial Results

2 Fiscal Year 2015 Forecasts

3 Achievement of Mid-term Management Plan

1

Fiscal Year 2014 Financial Results

1-1. Fiscal Year 2014 Summary

Net Sales, Operating Income and Ordinary Income reach new record highs for three consecutive terms

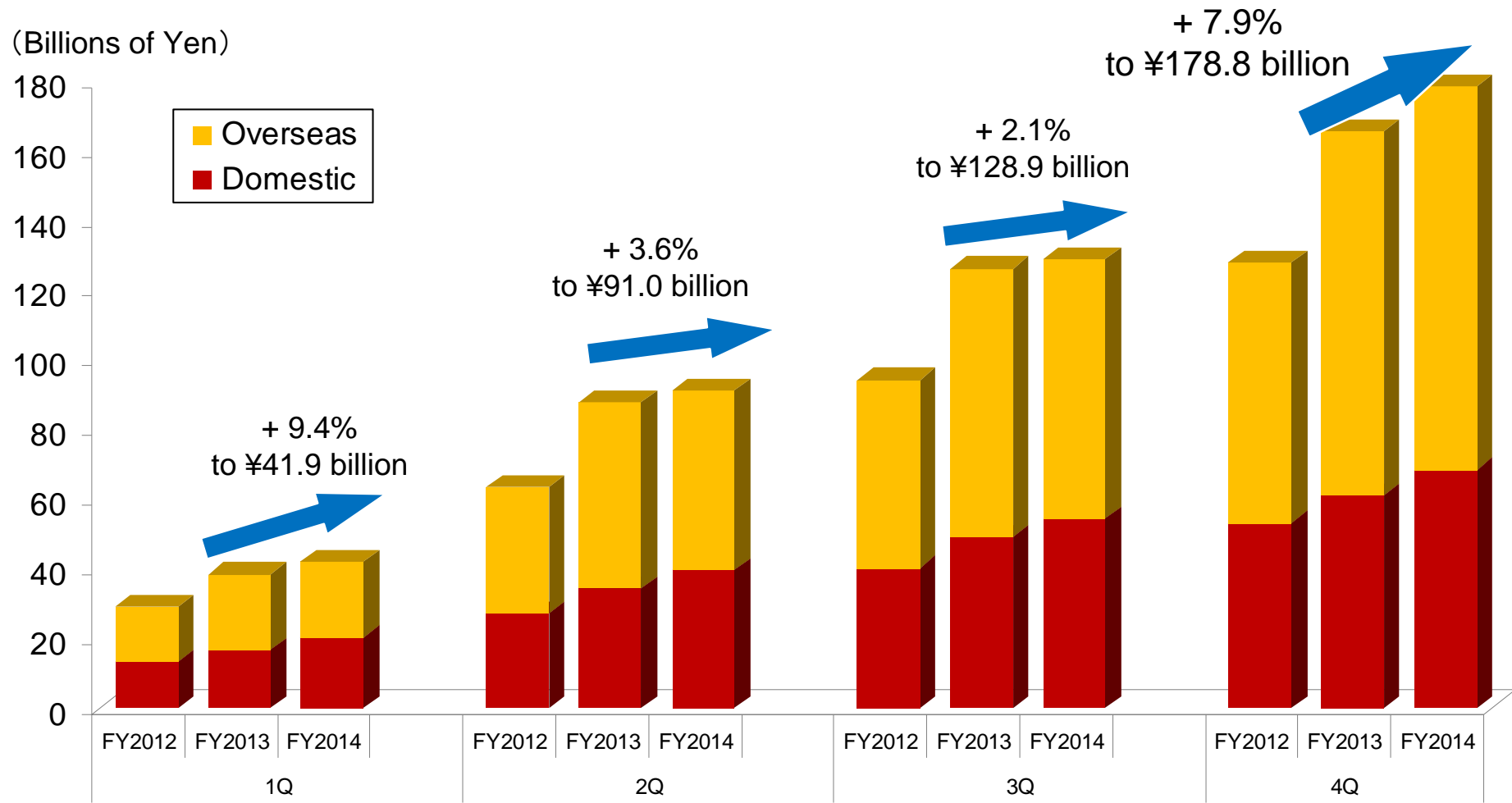
(Millions of yen)

	FY2014	Percentage (Margin)	FY2013	Percentage (Margin)	Change in %	Initial Plan
Orders Received	178,823	100.0%	165,789	100.0%	+ 7.9%	-
Domestic	68,520	38.3%	61,056	36.8%	+ 12.2%	-
Overseas	110,303	61.7%	104,733	63.2%	+ 5.3%	-
Net Sales	165,297	100.0%	147,054	100.0%	+ 12.4%	160,000
Domestic	61,508	37.2%	58,338	39.7%	+ 5.4%	-
Overseas	103,789	62.8%	88,715	60.3%	+ 17.0%	-
Operating Income	13,488	8.2%	12,871	8.8%	+ 4.8%	13,000
Ordinary Income	14,826	9.0%	14,187	9.7%	+ 4.5%	14,200
Net Income	8,356	5.1%	7,664	5.2%	+ 9.0%	7,800
EPS	¥90.84	-	¥82.32	-	+ ¥8.52	¥83.78

Average Exchange Rate : FY2014 1US\$=¥105.2, FY2013 1US\$=¥96.4

1-2. Orders Received – Quarterly Cumulative Comparison

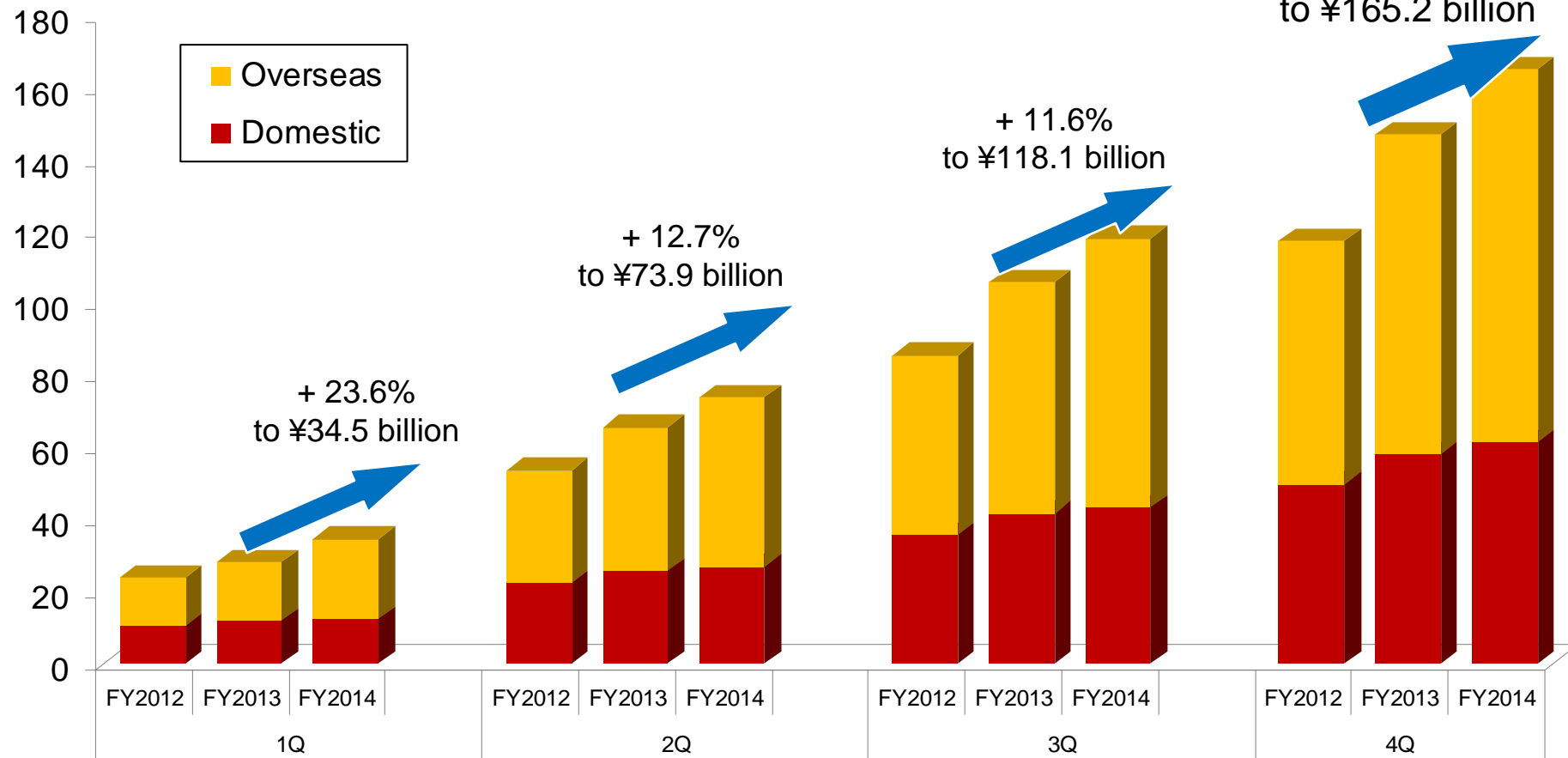
Domestic Orders remain robust and Overseas Orders improve



1-3. Net Sales – Quarterly Cumulative Comparison

Net Sales increase in both domestic and overseas markets

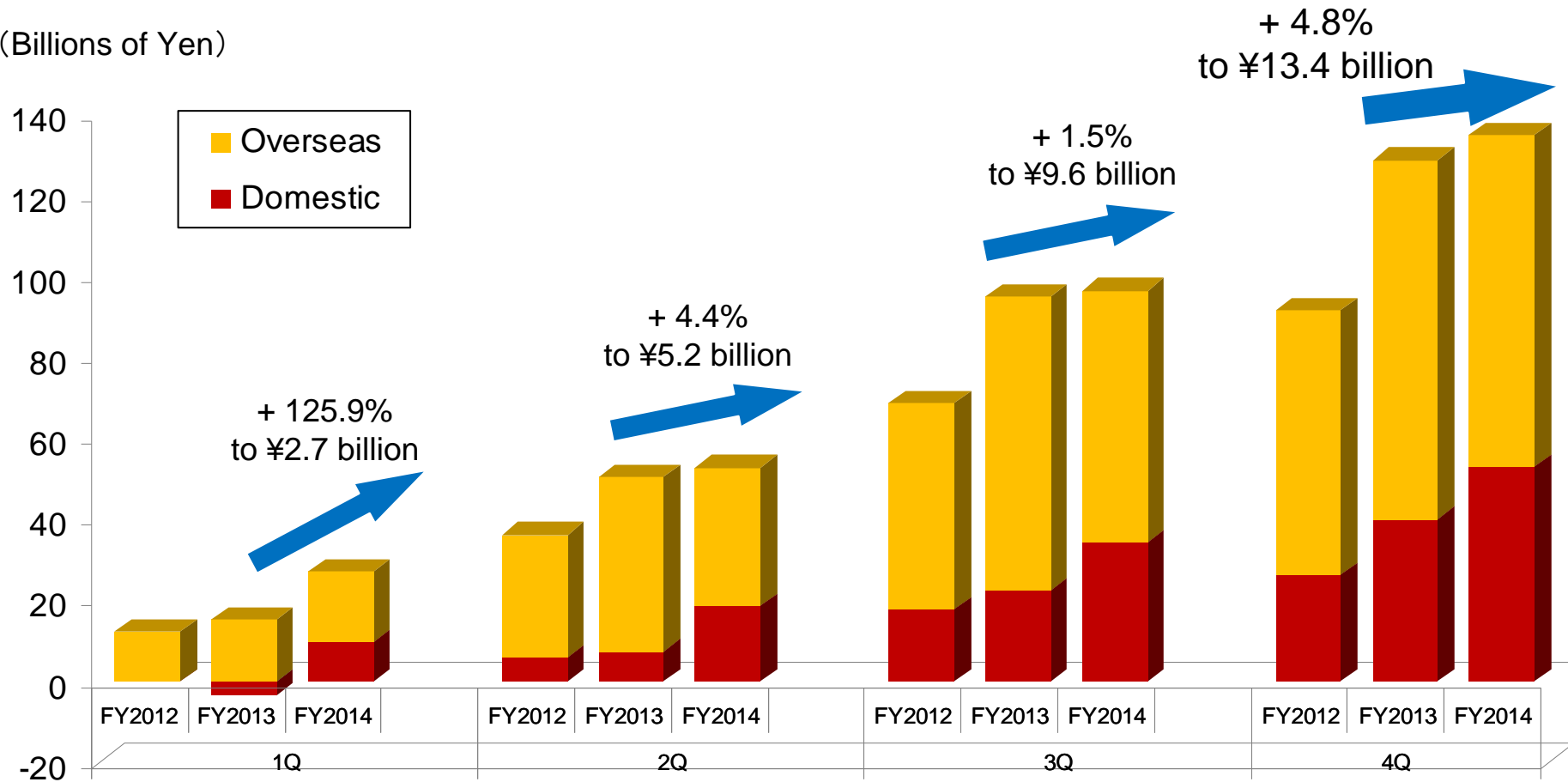
(Billions of Yen)



1-4. Operating Income – Quarterly Cumulative Comparison

Japan remains robust and Overseas Operating Income increases in East Asia

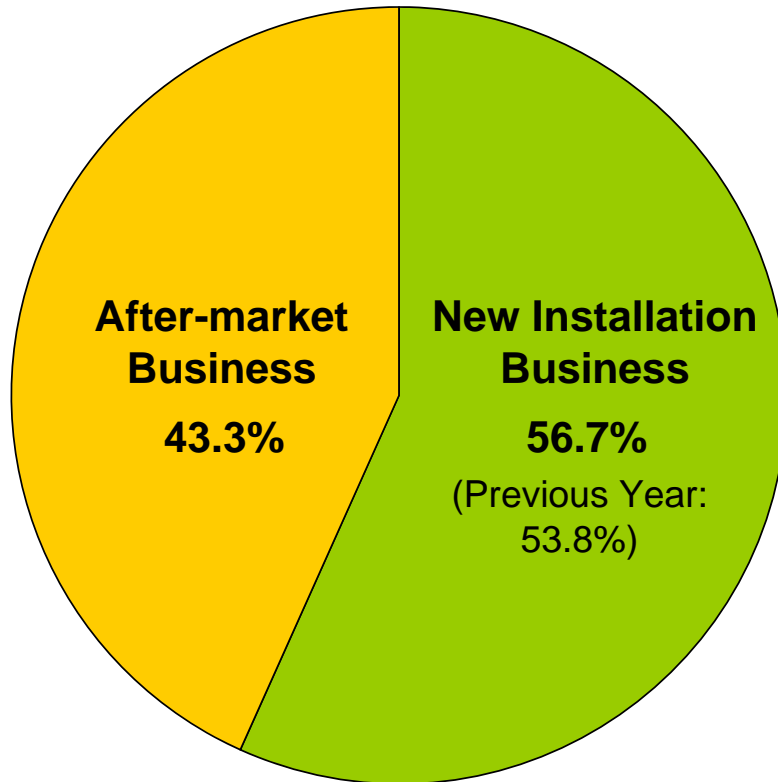
(Billions of Yen)



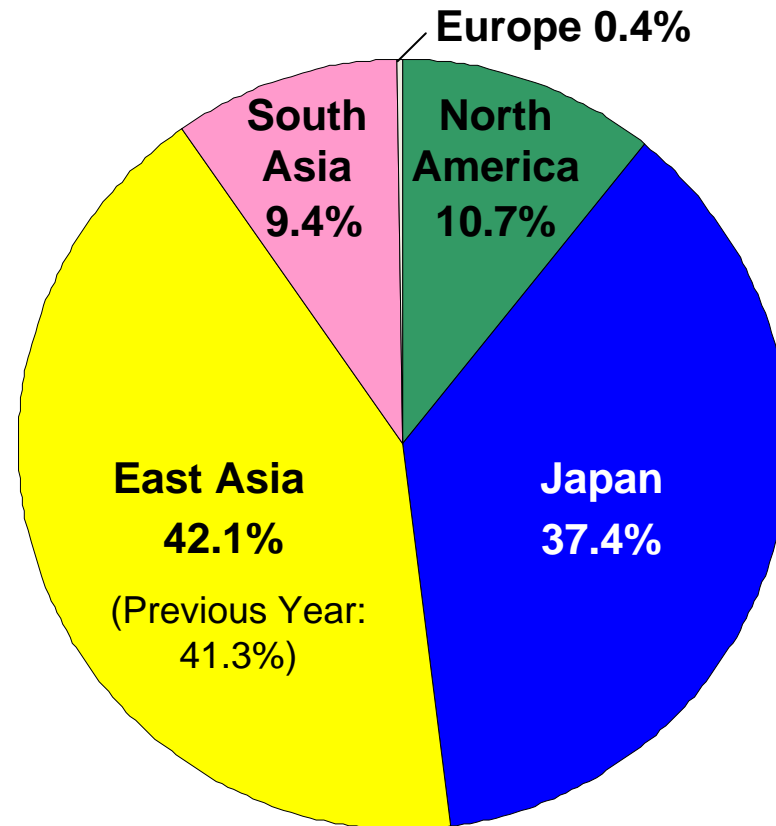
1-5. Net Sales by Business and Segment

Net Sales increase in New Installation Business and in East Asia especially

Net Sales by Business



Net Sales by Segment



1-6. Net Sales & Operating Income by Segment



Driven by Japan and East Asia, Net Sales continue the trend to increase globally

(Millions of yen)

	Net Sales			Operating Income		
	FY2014	FY2013	Change in %	FY2014	FY2013	Change
Japan	65,514	62,407	+ 5.0%	5,149	4,605	+ 543
East Asia	76,240	66,363	+ 14.9%	7,328	6,670	+ 657
North America	17,735	14,165	+ 25.2%	- 582	- 26	- 555
South Asia	15,499	13,024	+ 19.0%	1,558	1,779	- 220
Europe	601	673	- 10.7%	- 1	5	- 6
Total	175,591	156,634	+ 12.1%	13,453	13,033	+ 419
Reconciliations	- 10,294	- 9,580	-	35	- 161	+ 197
Consolidated	165,297	147,054	+ 12.4%	13,488	12,871	+ 616

Average Exchange Rate : FY2014 1US\$=¥105.2, FY2013 1US\$=¥96.4

1-7. Operating Environment - Japan

Net Sales and Operating Income reach new record highs

New Installation Business

- Sales of the standard type elevators remained the same as in the previous year
- Sales for the large-scale development projects in the Tokyo metropolitan area increased

After-market Business

- Renewal of existing elevators increased mainly in the Tokyo metropolitan area
- Sales of “Safety Enhancement Packages” increased



Ginza 5-chome Redevelopment Project (Tokyo)



Otemachi 2-chome Area 1st Class Urban Redevelopment Project (Tokyo)

1-8. Operating Environment - East Asia

Driven by China, Net Sales and Operating Income increase

China

- Net Sales increased due to an increase in New Installation Orders
- Operating Income Margin decreased due to intensified competition



Chongqing Ranjiaba Center (China)

Hong Kong
Taiwan
Korea

- Net Sales increased steadily
- Operating Income increased in Hong Kong and Taiwan



Cathay Tainan Landmark (Taiwan)

1-9. Operating Environment - South Asia

Net Sales increase but Operating Income is influenced by external conditions

Singapore

- Installation costs were influenced by an increase in labor costs

India
ASEAN
Region

- Projects were postponed due to the general election, etc.



Marina One (Singapore)



TRIL Ramanujan IT City (India)

1-10. Operating Environment - North America & Europe

Net Sales in North America increase and Europe is sluggish

North America

- Net Sales increased due to an increase in New Installation Orders Received
- Operating Income improved in the second half year

Europe

- Focus on Maintenance-oriented business
- Operating activity remained sluggish



**One West End
(USA)**

1-11. Consolidated Balance Sheet

FUJITEC

(Millions of yen)

	As of Mar 2015	As of Mar 2014	Change	備考
Current Assets	132,134	111,271	+ 20,863	
Cash and Cash Equivalents	51,674	41,212	+ 10,462	Increased in East Asia
Trade Notes and Accounts Receivable	53,184	42,116	+ 11,067	Increased in Japan and East Asia
Inventories	20,554	19,929	+ 624	
Others	6,721	8,013	- 1,291	
Fixed Assets	47,722	42,993	+ 4,728	
Property, Plant and Equipment	32,885	29,982	+ 2,903	Capital investment:+4,071, Depreciation:-2,187, Foreign exchange etc.:+1,019
Intangible Assets	4,311	3,876	+ 435	
Investments and Other Assets	10,524	9,135	+ 1,389	Increased in Japan
Total Assets	179,856	154,265	+ 25,591	
Current Liabilities	71,406	54,348	+ 17,058	Electronically recorded obligations-operating +5,281, Short-term debt:+7,369, Advance from customers:+5,207
Non-current Liabilities	3,829	6,414	- 2,585	Net defined benefit liability:-3,686
Net Assets	104,620	93,501	+ 11,118	Retained earnings:+7,833, Treasury stock:-6,747, Foreign currency translation adjustments:+6,323, Minority interests:+2,347
Shareholders' Equity Ratio	51.9%	54.8%	-	
BPS	¥1,074.82	¥912.40	+ ¥162.42	

Free Cash Flows increase

(Millions of yen)

	FY2014	FY2013	Change
Cash and Cash Equivalents at Beginning of the Year	20,903	15,519	+ 5,384
Cash Flows from Operating Activities	10,753	9,294	+ 1,459
Cash Flows from Investing Activities	- 619	- 2,655	+ 2,035
Free Cash Flows	10,134	6,639	+ 3,494
Cash Flows from Financing Activities	- 3,225	- 3,823	+ 597
Cash and Cash Equivalents at End of the Year	30,602	20,903	+ 9,699

2 Fiscal Year 2015 Forecasts

2-1. Forecasts for Fiscal Year 2015

Driven by Japan and East Asia and aiming to achieve the Mid-term Management Plan

FY2014

(100 millions of yen)

	Net Sales	Operating Income (Margin)	
Japan	655	51	7.9%
East Asia	762	73	9.6%
North America	177	- 5	- 3.3%
South Asia	154	15	10.1%
Europe	6	- 0	- 0.2%
Total	1,755	134	7.7%
Reconciliations	- 102	0	-
Consolidated	1,652	134	8.2%

Average Exchange Rate: 1US\$=¥105.2

FY2015

(100 millions of yen)

	Net Sales	Operating Income (Margin)	
Japan	690	54	7.8%
East Asia	850	82	9.6%
North America	180	0	-
South Asia	160	17	10.6%
Europe	8	0	-
Total	1,888	153	8.1%
Reconciliations	- 138	- 3	-
Consolidated	1,750	150	8.6%

Average Exchange Rate: 1US\$=¥115

2-2. Forecasts for FY2015 by Segment

Japan: Net Sales and Operating Income increase

(Millions of yen)

	FY2015	FY2014	Change in %
Net Sales	69,000	65,514	+ 5.3%
Operating Income	5,400	5,149	+ 4.9%
Margin	7.8%	7.9%	- 0.1P

- New Installation Market is estimated to continue strong
- Demand related to redevelopment projects in the Tokyo metropolitan area and Tokyo Olympics is expected to expand

2-2. Forecasts for FY2015 by Segment

East Asia: Net Sales and Operating Income are expected to increase with a further increase in Market Share

(Millions of yen)

	FY2015	FY2014	Change in %
Net Sales	85,000	76,240	+ 11.5%
Operating Income	8,200	7,328	+ 11.9%
Margin	9.6%	9.6%	-

Average Exchange Rate: 1RMB=¥18.7

- Demand for New Installations in China is estimated to expand gradually
- Aiming to further increase market share

2-2. Forecasts for FY2015 by Segment

South Asia: New Installation Business expands and Margin increases

(Millions of yen)

	FY2015	FY2014	Change in %
Net Sales	16,000	15,499	+ 3.2%
Operating Income	1,700	1,558	+ 9.1%
Margin	10.6%	10.1%	+ 0.5P

Average Exchange Rate: 1S\$=¥88.4

- Promotion of cost reductions
- Net Sales and Operating Income in India increase
- Development of emerging markets

2-2. Forecasts for FY2015 by Segment

North America & Europe: Increase in Net Sales and Break-even

(Millions of yen)

North America	FY2015	FY2014	Change in %
Net Sales	18,000	17,735	+ 1.5%
Operating Income	0	- 582	-
Margin	-	-	-
Europe	FY2015	FY2014	Change in %
Net Sales	800	601	+ 33.0%
Operating Income	0	- 1	-
Margin	-	-	-

Average Exchange Rate: 1US\$=¥115, 1EURO=¥143.2

- North America continues to focus on After-market Business

Capital Investment, Depreciation, R&D Expenses and Dividends

(Millions of yen)

	FY2015	FY2014	Change
Capital Investment	7,700	4,216	+ 3,484
Domestic	2,000	1,441	+ 559
Overseas	5,700	2,775	+ 2,925
Depreciation	2,900	2,373	+ 527
R&D Expenses	2,000	2,023	- 23

(Yen)

	FY2015	FY2014	Change
Dividends	30	24	+ 6
Interim	15	12	+ 3
Year-end	15	12	+ 3

Purchase of Treasury Stock **12,491,400 shares** (Feb.13, 2015 6,000,000 shares
Apr.9, 2015 6,491,400 shares)

3 Achievement of Mid-term Management Plan

3-1. Efforts around the world (East Asia)

China: Expansion of sales distributors and Orders Received due to launching a new model

Chinese Market continues to grow



Expansion of sales distributors

Expand sales of the new global standard elevator

ZEXIA

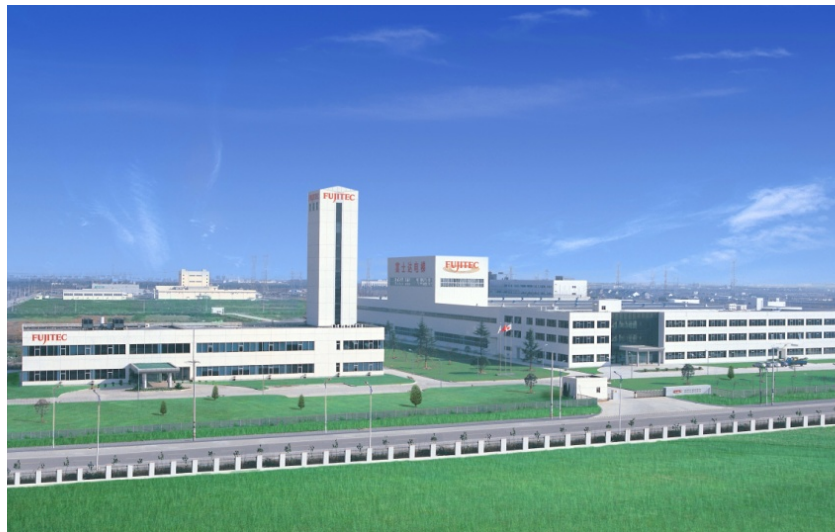


Continuing expansion of Orders Received

3-1. Efforts around the world (East Asia)

China: Strengthening the products supply system

Shanghai Fujitec City



- Enhancement of the major equipment capacity

Huasheng Fujitec



- Enhancement of elevator production capacity

Accommodating market demand

Korea: Enhancement of R&D and production system

Fujitec Korea

- Completion of Elevator Research Tower
- Supply products to global bases



Establishment of Fujitec Lanka



Fujitec India

- Expansion of sales offices and distributors
- Working to supply to ASEAN Region

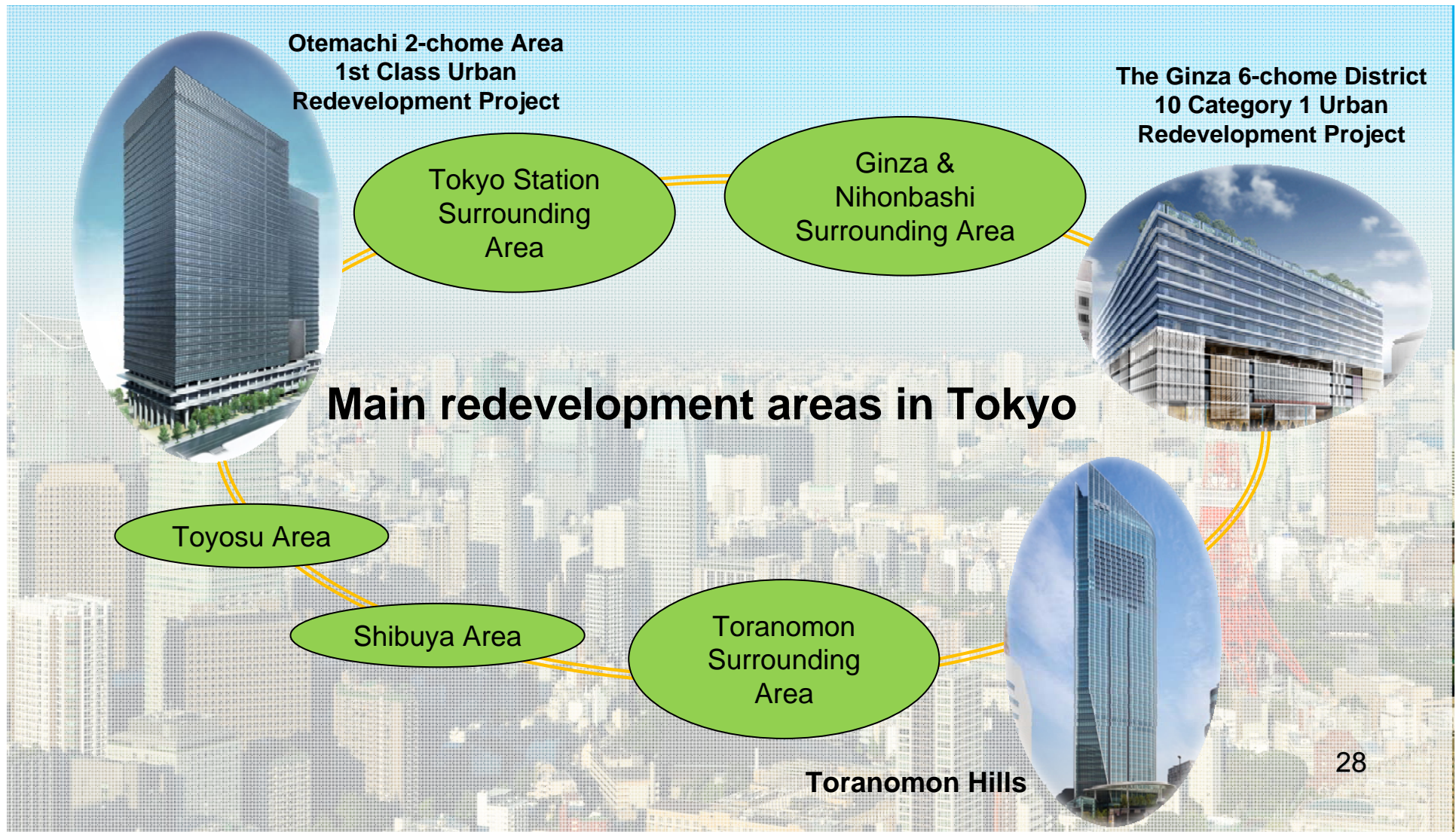


Standard Elevator
“Kyuto”

Fujitec Lanka

- Demand for high-rise buildings increases
- Working to expand sales in cooperation with Fujitec India

The Tokyo Metropolitan Area: Promotion of sales activity to win Orders for Redevelopment Projects



Reference Information

Corporate Profile (as of March 31, 2015)

FUJITEC

Corporate Name	Fujitec Co., Ltd.
Established	Feb 1948 (Listed Feb 1974 on TSE1)
Head Office	Hikone, Shiga (Big Wing)
Business	R&D, manufacturing, marketing, installation and maintenance of elevators and escalators
Paid-in Capital	12,533 million yen (shares issued: 93,767,317)
Directors	President & CEO, Takakazu Uchiyama 7 directors (including 3 outside directors) 4 corporate auditors (including 2 outside auditors)
Employees	Consolidated 9,057 (non-consolidated 2,758)
Group companies	33 companies (including 19 consolidated subsidiaries) (North and South America, East and South Asia, Europe/Middle East)

This presentation was prepared to provide information on the company's Fiscal Year Ended March 31, 2015 results and medium-term business plan. The purpose of these materials is not to solicit investments in the company's stock or other securities. All information in this presentation is based on data currently available as of May 25, 2015. The company makes no guarantees regarding the accuracy or completeness of this information and retains the right to revise this information at any time with no prior notification.

May 25, 2015

FUJITEC

**Fiscal Year Ended March 31, 2015
Financial Results Presentation**

